

In life insurance business if a person is working in calculating premium rates of insurance products, then he is mostly likely a member of

Institutes of actuaries of India	Insurance institute of India	Chartered institute of Insurance	Insurance institute of risk management
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National insurance academy has the following main functions

Calculating premium	Interact with the government	Training	Mortality assumptions
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The Non-Government organizations (NGO) helps the insurance industry immensely in

Promotional activities	Drafting new regulations	linking buyers and sellers	Linking third party administrators
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Investment by foreign direct investors in to Insurance company is restricted to

12%	25%	40%	26%
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What is the max level under which micro insurance can be done?

5000	25000	50000	100000
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If the annual premium for a plan is 32000 and a frequency loading of 4% is added in a quarterly premium what is the amount that needs to be paid.

8000	8320	9456	9240
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An insurance company will set the rates or its premium:

According to the number of claims It will expect to pay over the term of policy	According to the profits the company wishes to make in subsequent years	
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As per Insurance Regulatory & development Authority which part of the Prospectus shows the benefits of the Policyholder

Insurance Coverage	Annuity Part	Guaranteed & non Guaranteed benefits	Exclusions
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Generally insurance companies do not hold the premium in case of a fraud or misrepresentation. However, due to which of the following circumstances the insurer can retain the premium of the policyholder

A Fraudulent claim	indisputability clause	Redressal procedure	Pending decision from Ombudsman
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Janvi borrows Rs 10 lacs from Geeta. She returns Rs 2 lacs in the next month. Geeta now plans to take an insurance policy on life of Janvi. Which of the statement is true?

Geeta cannot take the policy on life of Janvi as there is no Insurable interest	Geeta can take the policy on janvi to the extent of total loan amount	Geeta can take the policy of an unlimited amount	Geeta can take the policy up to the extent of unpaid loan amount
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"Disclosure of Material Facts helps the underwriter take a decision on the proposal." Which statement best describes the material facts?

All the facts related to insured	All those questions which are mentioned in the proposal form	All the facts which can influence the decision of the underwriter to accept or reject the policy and decide the premium	All the questions asked by the agent during the sales call
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"The surrender value is calculated based on the amount of premium paid". Choose the correct option with reference to this statement?

The surrender value will be lower for a longer - term policy compared to a shorter term policy If both are surrendered after the same	The surrender value will be higher for a longer - term policy compared to a shorter term policy If both are surrendered after the same	The surrender value will be equal for a longer - term policy and of a shorter term policy if both are surrendered after the same number of years If the premium amount is	The surrender value will be high if the duration of the policy has
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number of years	number of years	same	been low
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Age is important

To decide the premium	To decide the premium and risk profile of insured person	Both the statements are correct	Both the statements are wrong
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While calculating HLW along with future Income, no of years of work, increments in salary what is also to be taken in to account?

Inflation	Interest	Discount rate	Compounding
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How are perils and hazards normally distinguished under term insurance policies?

Perils are medical factors which influence the risk of dying and hazards are lifestyle activities which influence the risk of dying	Perils are risks that policyholders will die before a specified date and hazards are factors which could influence that risk	Perils are factors which affect the risk being insured and hazards are the size of the risk being insured	Perils are factors which could influence an insured event occurring and hazards are the actual events which will trigger a payout
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Kamal is willing to pay 60000/per annum for his ULIP policy. What should be the SA in case he wants to avail the tax benefits?

1 Lac	3 Lac	2 Lac	1.5 Lac
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Client wants to take Accidental rider. While taking rider Sum assured what is the maximum limit stipulated by IRDA

10% of the premium on the base policy	20% of the premium on the base policy	30% of the premium on the base policy	40% of the premium on the base policy
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In Daily hospitalization cash benefit scheme

The daily amount paid is fixed and will never be more or less than the cost of actual treatment	The insurance company may pay an additional amount on a daily basis if the Insured is admitted to the intensive Care Unit (ICU)	The insurance Company will pay for doctor consultation fees incurred prior to hospitalization	Only sargery expenses are included in daily hospitalization benefit
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In the context of financial planning, how is the difference between real needs and perceived needs best described?

Real needs are financial needs and perceived needs are non-financial needs	Real needs are actual needs and perceived needs are based on a client's thoughts and desires	Real needs are identified by the insurance agent and perceived needs are identified by the client	Real needs are needs which satisfy an objective and perceived needs are needs which do not satisfy an objective
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Fact Find Process helps to

insure a sale is achieved	Identify Client need	Create an audit trail for future complaints	Provide regulatory body about agents database
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Which one of the following is not an asset?

Commercial property	Investment in equity shares and mutual funds	Bank overdraft	Investments in gold and silver
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An agent reveals his commission received from insurance sales to X&Y. Both plans are of same duration. Why is commission of X far higher that that of Y

X has brought other limited premium product	Y has brought a single premium product	X is married	Y is Single
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Higher persistency to the insurer ensures

More productivity	Higher attrition	Higher Profits	Higher
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Claim was paid in a policy and it was advertised in the newspaper also. This indicates that was

The policy was assigned	The policy was paid up	The policy was lost	The policy was surrendered
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Indemnity bond was signed in a policy when the claim was paid. This indicates that

The policy was lost	The policy was paid up	The policy was lapsed	The policy was surrendered
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Somnath, an agent of a life insurance company worked for 14 years and then died. Under section 44, the renewal commissions of the policies procured by him

is payable to his heirs	is NOT payable to his heirs	Should be only 50%	All correct
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If the license of an agent has been disqualified by a designated authority in 2010 then the person can apply for a license in which year

2013	2015	2017	2020
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The regulations issued by the IRDA, require that the decision on the proposal must be conveyed to the proposer within

15 days of receiving the proposal	25 days of receiving the proposal	45 days of receiving the proposal	90 days of receiving the proposal
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As per IRDA regulation. Where is the details relating to the Ombudsman given in the Policy document

Endorsement	Preamble	Attestation	Policy Information statement
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What is the maximum period that insurer can apply indisputability clause in an Insurance policy after its commencement?

6 Months	1 Year	2 Years	5 Years
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What amount of insurable interest does an individual have in his own life?

20,000	50,000	Up to the sum assured taken in the plan	Unlimited
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Which of the following falls under voidable contract?

Misrepresentation	Lack of Insurable Interest	Fraud	None of the above
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In Cumulative bank deposit the interest is compounded on basis

Monthly	Quarterly	Half Yearly	Annually
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With this type of deposit the bank pays the principal and the total interest at the end of the term.

Traditional deposits	Recurring deposits	Cumulative deposits	Term Deposits
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A person planning to invest in Kisan Vikas Patra will go to

Insurance Branch	Post Office	Internet	Mutual Fund Office
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Investing in ULIP plans exempts a maximum up to what limit for Income Tax

50000	75000	100000	200000
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An Investor has invested in Debt mutual fund, he is ideally looking for

Equity return	Fixed Income	Stable income	Savings income
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As an investment diversification B invested in ETF. Whats the weight of gold in 100 units?

5gms /10gms	50gm/100gms	15/20gms	10gms/20gms
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Decision to increase interest rates in India is made by

Reserve Bank of India	Finance minister	Confederation of Indian Industry	Planning Commission of India
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Post office savings

Offer limited saving products as NSC, PPF, RD & KVP only	Offers products in which individual has to invest a lump sum amount for a term of their choice	Offers Investor a fixed Interest rate which is specified at tune of Investment	Offers Investor a fixed Interest rate which keeps fluctuating as per market condition
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Which of the following statement is correct with regard to Income Tax Provisions?

Income Tax Act came into effect on 1st Sept. 1962	CBDT has the authority to clarify various provisions related to Income tax	Section 80CCF allows deductions from taxable Income for Investment in Infrastructure bonds without putting any limit	Section 80CCF has been Introduced in the year 2009
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Deductions from taxable income for the premium paid towards health insurance for the individual, their spouse and children are eligible under which of the following sections?

80C 80D 80DD 80CCF

Deduction from taxable income for expenses incurred on training/ rehabilitation of disabled/ handicapped dependant is eligible under which of the following sections?

80D 80C 80DD 80E

Deduction from taxable income for interest paid on an education loan is eligible under which of the following sections?

24B 80D 80E 80F

Interest paid on a home loan is eligible for deduction under which of the following sections?

24B 80D 80E 80C

Gratuity is

An employer benefit, in gratitude of services rendered	A benefit offered to all employees who have completed 7 years of continuous service	Calculated on the basis of employee's number of years of service	Defined by the payment of Gratuity Act, 1971
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Mutual funds are managed

Asset Material Companies	Asset Management Companies	Allocation Management Companies	Allocated Mangers Committee
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The investor can choose from three types of Bank deposits

Traditional, Cumulative & Fixed Deposits	Recurring, Fixed & Cumulative Deposits	Traditional, Cumulative & Recurring Deposits	Recurring, Traditional & Fixed Deposits
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If a person want to maintain emergency funds the best place is a bank or

Equity market	ULIP	Debt mutual fund	FD
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Under the hospital care rider what is the payout made

10% of the sum assured	Specified amount multiplied by the number of days the policyholder is hospitalized		
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Mr. Denny is married and has 2 children and his parents are alive. He has taken a family floater plan. Under the plan who all will be covered.

Denny	Denny and his Wife	Denny, his wife and children	Denny, his wife, his children and his parents
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What is purpose of investing money in debt mutual fund?

Easy access	Fixed Income	Tax Benefits	Liquidity
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Amit has taken a GSec and has parted with it mid way of Fixed Deposit. Ignoring the interest which he is receiving periodically. What is the amount he can get at the end of the term?

Discounted Value	Principle amount	Discounted Value with persistency bonus	Principle with persistency bonus
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A couple, has 2 children and his parents are aged in sixties opt for an family floater health plan, who are all covered

Couple only	Couples with children	Husband only	couples, 2kids and parents
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If the customer has invested money in a pension plan from company A and buys an annuity from company B, what is the nature transaction?

Life Long Annuity	Open Market	Reinsuring Annuity	
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An investor holds a wide range of shares. If the Reserve Bank of India announces a series of significant interest rate increases, the prices of these shares are most likely to

Become volatile	Decrease	Increases	
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In case of a term-plan the maximum premium of the accidental rider can be

100% of basic premium	50% of basic premium	30% of basic premium	35% of basic premium
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Ombudsman passes an award within maximum time of

1 month	2 months	3 months	6 months
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Which body has created a call center for logging a complaint

Life Insurance Council	IRDA	Insurance Association	Insurance Institute of India
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Insurance companies are required to honor the awards passed by the Insurance Ombudsman within how many days

10 days	15 days	20 days	25 days
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Complaint council bodies other than IRDA grievance readdress forum & COPA

Ombudsman	Insurance Institute of India	Insurance Association	FERA
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Every person holding a license shall adhere to

Code of Conduct	Commission structure	Natural market	Rural market
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